

Dear all ,

Every morning, we carefully analyze the information published by the WHO (World Health Organization) in order to adapt our recommendations : kersia's group remains convinced that we can still push this virus back.

Our common actions will determine the course of the outbreak.

There's no choice but to act now.

- Interrupt human-to-human transmission including reducing secondary infections among close contacts and health care workers, preventing transmission amplification events, and preventing further international spread;
- Identify, isolate and care for patients early, including providing optimized care for infected patients;
- Minimize social and economic impact via close partnerships and communication with our stakeholders;
- Support our customers providing them convenient solutions;

You will receive this situation report as frequently as necessary during the crisis period in order to make you updated on Kersia 's situation and to share with you answers provided to any questions we received.

Sebastien BOSSARD - CEO

OUR PRIORITY : TAKE CARE OF PEOPLE

We are happy to confirm that none of our employees is concerned.

To maintain a safe situation we have taken the following internal measures which remain effective until 15th of March for the time being:

- All international business trips are canceled : we recommend to use e-meetings 'solutions (Skype, Teams, conference call,...).
- Next International exhibitions have been cancelled or postponed.
- All local/ regional meetings must be organized in safe conditions taking into considerations national/local risks communicated by authorities.
- Visits by persons not normally present in our plants and offices should be delayed if possible, but may be continued in specific cases : a specific investigation is carried out using a dedicated form to be fulfilled previously to the visit in order to control access, take any measures and maintain traceability.
- A home office solution for all employees coming back from business trip or personal holidays from areas at risk could be recommended.
- Home-office solutions are currently being deployed for administrative services in countries where possible increased constraints may arise in the coming days/weeks.
- All employees with signs of infection/symptoms (fever & cough, breathing difficulties) are requested to promptly contact a doctor in accordance with the procedure implemented in your country and immediately inform the relevant HR department.

Until at least 15TH of March



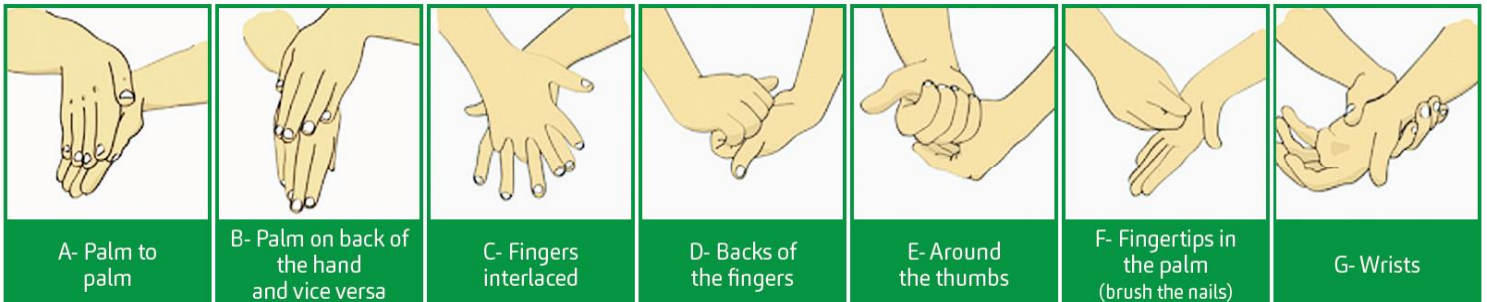
REMEMBER : HANDS HYGIENE 1ST BULWARK



AND IMPLEMENT GOOD HYGIENE PRACTICES



Do not forget to clean your hands : ex **SOFTY TOUCH'**



DISINFECT

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Our hydroalcoholic disinfectants ensure optimum hand disinfection:

- + Broad spectrum of action: bactericide, yeasticide, fungicide, virucide
- + Rinse-free
- + Ready to use
- + Fragrance- and colourant-free
- + Suitable for frequent use

DISINFECTANT GEL

Bactericide	EN 1276	30 sec
	EN 1500	30 sec 3ml
Yeasticide Fungicidal	EN 1650	30 sec
Virucide	EN 14476	90 sec

DISINFECTANT SOLUTION

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Other local alternatives are available : please contact your usual contact person

KERSIA 'S ADVICES FROM FARM TO FORK

HANDS HYGIENE FIRST BULWARK TO FIGHT AGAINST PROPAGATION



COVID-19 is the infectious disease caused by the last coronavirus discovered and therefore still poorly known. **The spread of the virus via surfaces, water, food and the environment is not a major proven route to date.**

However, following the numerous requests received on the subject, and insofar as coronaviruses belong to a family of enveloped viruses, widely described as being more sensitive to disinfectant than non-enveloped viruses, it is possible to draw up a list of products tested according to EN standards on enveloped and/or non-enveloped viruses which could respond to specific situations:

Surfaces FOOD	DEPTAL MCL / FOAM CL 320 /DEPTIL HDS/EXCLUSIVE WIPES PREMIUM/ DEPTIL KHA / KLORKLEEN 2/ KLORSEPT/ ANTI-GERM DES ALC-IP
Circuits FOOD	DEPTIL PA 5 /INO SAN
Dipping FOOD	AGAVOX N / AGAVOX G
Animal's Building	VIROSHIELD/ EFFISAFE/ AGAKOK 2.5 / AGACID/ VIREX/ GERMICIDAN IODES/ KILCOX EXTRA/AGACID FORTE / GERMICIDAN FF PLUS / SEPTRIVET G/ VIROPHOR 2.8% / HYPRED FORCE 7
Specific applications	PERFO GRIF / PERFO GRIF + / HYPRA'ZUR

Other local alternatives are available : please contact your usual contact person

Comments on availability on main products :

Disinfectant Gel

Last 15 days demand has shown a demand 25 times greater than forecasted. Remaining available stocks below 1T. Arbitration between orders is done following the 2019 consumptions in order to ensure service level to recurring customers (internal & external). New orders are managed according to our availabilities by our SUPPLY CHAIN organization fully dedicated to this topic at this time.

- Gelling Agent is under allocation and currently in shortage in manufacturing factory. Shortage is due to greater consumption (more than 4 months stocks in 10 days) than expected. Next delivery planned in April. Waiting for further information for faster deliveries from US Supplier.
- Ethanol : Market is under tension and saturated by demand coming from all suppliers. Potential impact on deliveries in the next weeks (under estimation).

Disinfectant Solution (manufactured at this time only in DINARD –FRANCE) :

Demand is as well increasing regarding forecasted sales (*10)

Raw materials side:

- No gelling agent needed to manufacture the product, and then more easy to deliver.
- Ethanol : Market is under tension and saturated by demand coming from all suppliers. Potential impact on deliveries in the next weeks (under estimation).
- Next production will cover 15T of inventories (replenishment of Ethanol planned on Monday).

Packaging Types :

Bottlenecks and delays due to small packaging due to packaging time : we advise you to go for packaging > 5L.

Raw Material & Packaging information about Chinese deliveries :

China's raw materials account for less than 10% of our global purchasing portfolio. Our raw materials are also bi-sourced to limit supply risks.

It should be noted, however, that China remains today the world's leading supplier. Although many raw materials are manufactured in other parts of the world, they are still dependent on the Chinese market because their precursors are produced in China.

This is why, we are in constant contact with all our suppliers in order to react as quickly as possible. So far, no productions have stopped.

Blocking points are delays in boarding and therefore in delivery times. That is why, in order to continue to satisfy our customers , we draw their attention on the importance of forecasts as close as possible to reality in order to enable us to optimize our purchases.

In the current state and with the information at our disposal, it is difficult for us to be more specific, and we can assure you that this situation is one of our priorities.

Continuity Action plan including transport :

With our 23 flexible manufacturing sites and our different partners for transportation located worldwide and regarding the current situation, we do not face any issue today in global production and delivering. However, all of our subsidiaries are gradually addressing their continuity plan by soliciting all of their stakeholders (subcontractors, transporters, etc.). Major products are already ready to be manufactured (or already manufactured) in majority of our production plants making back-up plans easily applicable or already ready to be deployed.

**All our teams are mobilized,
and remain at your disposal for
any further information.**